

AIGARS KAULIŅŠ

CONSTRUCTION PROCUREMENT · ARCHITECTURAL MATERIALS · INTERNATIONAL SOURCING

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PROFESSIONAL PROFILE

Latvian construction procurement and international sourcing professional, with experience in Latvian construction procurement since 2018. Managed procurement for an eight-building residential development in Latvia, including periods working remotely from Turkey. Founder and managing director of KATE LINE GLOBAL SOURCING & TRADE EOOD, Bulgaria.

SELECTED PROJECT: EIGHT-BUILDING RESIDENTIAL DEVELOPMENT, LATVIA

- Coordinated architectural and building materials procurement in a multi-building, multi-contractor environment, interfacing with up to 16 subcontractors.
- Worked with developer representatives, architects, the general contractor, suppliers and project teams on specifications, sourcing, commercial offers and delivery follow-up.
- Delivered remote procurement coordination from Turkey while the construction site was in Latvia.
- Material scope included façade products, flooring, doors, paints, ceilings and interior finishes.

RELEVANT PROFESSIONAL EXPERIENCE

2025–present | Founder & Managing Director — KATE LINE GLOBAL, Bulgaria

Independent procurement office: international manufacturer sourcing, supplier qualification, RFQs, negotiated offers, landed costs, logistics, documentation and procurement process development.

2023–2024 | Construction procurement — RERE Grupa, Latvia

Construction material sourcing, supplier communication, commercial comparisons, project-team coordination and logistics.

From 2018 | Construction procurement — ABORA SIA, Latvia

Construction materials and architectural finishes sourcing, including residential development coordination.

Earlier | Purchasing, commercial operations and logistics

Supplier development, negotiations, trading and import/export coordination.

DELIVERY STRENGTHS

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| • Architectural products / façade / HPL / flooring / finishes | • Imports, customs documentation, freight and landed cost |
| • Manufacturer sourcing in Turkey, India, China and Europe | • Architect / PM / site and supplier coordination |
| • Supplier negotiations and technical / commercial comparisons | • Procurement registers, approval controls and reporting |

PROPOSED KUZU COOPERATION

Remote-first B2B procurement services through KATE LINE GLOBAL, with defined work packages, weekly reporting, Kuzu approval authority and local site receipt / inspection. Monthly planned Riga visits as an initial proposal, with milestone visits to be agreed. Fee, service levels and scope remain subject to negotiation.

EDUCATION

Operations Management diploma — Stonebridge College
Business Management studies — Baltic International Academy

LANGUAGES

Latvian (native) · English (professional) · Russian (professional)

This profile presents professional experience and a cooperation concept; it does not represent an existing agreement with Kuzu. Selected quoted-price comparisons available in the interactive profile are from different assignments, not proven realised savings.